

# **DIT International Trade Day**

## Subsea Expo 2019: Aberdeen Exhibition and Conference Centre (AECC)

Tuesday 5 - Thursday 7 February 2019

Subsea Expo 2019 is the world's largest subsea exhibition and conference focused on global subsea markets, technical and regulatory issues. The event presents opportunities in subsea Oil & Gas, offshore renewables and mining, considering what the industry must do to remain relevant in a new reality, looking at how businesses are working smarter through diversification, increased use of automation and new technology.

The Department for International Trade (DIT) is the Government department responsible for promoting UK trade across the globe and attracting foreign investment to the UK. We are offering UK-based Oil & Gas supply chain companies the chance to attend briefings from DIT officials and to meet potential customers from key international markets through:

5 February - DIT evening networking reception

6 February - DIT International Trade Day, consisting of:

#### Morning presentations

DIT Officials and guests from around the world will deliver country briefing sessions to explain the opportunities in key subsea markets:

Azerbaijan, Brazil, Egypt, Kuwait, Lebanon, Mexico, Mozambique, Nigeria, Norway, Senegal/Mauritania.

You will learn about new business opportunities arising from operators' latest project developments and subsea requirements in those markets.

You will also hear from **UK Export Finance** and **Export Licensing** officials and learn about global Offshore Wind opportunities from our **DIT renewables** specialists.

You will be able to receive the latest advice on export opportunities, market entry strategies, financing for exporters and overseas buyers of UK capital goods and services.

Additionally, you will receive information on compliance with export controls so that you can export with the confidence that you are fully compliant with licensing regulations around hiring Oil & Gas exploration equipment, offshore installations and trading restrictions on non-controlled equipment as a result of international sanctions.

#### Afternoon meetings

**Meetings with potential customers** - enabling you to make the critical contacts needed to access global markets by meeting key buyers. This year we will be joined by delegations including SOCAR from Azerbaijan, with others from Mexico and Brazil soon to be confirmed.

**1-2-1 meetings and exports clinic** - meet with our DIT overseas commercial officers, oil & gas and renewables sector specialists, UKEF & UK Export Control Joint Unit officials.

#### Who should attend?

DIT's activities at Subsea Expo 2019 are aimed at all UK-based companies in the Oil & Gas supply chain who are established exporters of goods and services focused on winning more international business and pursuing fresh business opportunities.

#### **Event Details**

**Date:** 5 - 7 February 2019

**Location:** Aberdeen Exhibition and Conference

Centre (AECC) Forbes Suite, 3rd floor

E: <u>DITOilandGas@brayleino.co.uk</u>

**T:** +44 (0) 117 906 4574

Please register your interest for DIT's International Trade Day. You will be able to arrange your 1-2-1s on site on 6 February.

### Register

All visitors to Subsea Expo 2019 will also need to register for a conference pass.

